Hamid Salavati CV Page 1 Of 5

In the name of **God Almighty**



| Personal | | | | |
|------------------|----------------|----------------|--|---|
| Name | Hamid Salavati | Diploma | Master's degree in positive psychology | E |
| Date of birth | 1986/09/13 | place of birth | Esfahan | |
| marital status | married | Phone Call | +989131686657 | |
| Personal website | Salavati.id.ir | Address | No235, Alekhojand St, Parvin St, Isfahan, Iran | - |
| Company website | Webavand.com | Email | hamidsalavaty@yahoo.com | |

Social Media

| LinkedIn | In/hamidsalavati | Pinterest | hamid_salavatei | YouTube | <u>HamidSalavati</u> |
|-----------|------------------------|-----------|----------------------|---------|-----------------------|
| Facebook | <u>Hamid.salavatei</u> | profile | <u>hamidsalavaty</u> | Virgool | <u>@hamidsalavaty</u> |
| instagram | <u>Hamid_salavatei</u> | twitter | <u>hamidsalavaty</u> | | |

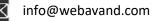
About me

In 1988, I started my first work experience in the startup community in the science and research town of Isfahan, and along the way, I got to know various experiences of startups and many training courses, and after 10 years, I left the employee space and developed my skills. In addition to the knowledge of website design, I was able to enter a new chapter with the topic of mentoring in the field of business planning and human resources development, and I specialized in this field with various organizations such as the Chamber of Commerce, Isfahan Municipality and companies. I started privately... I started a new business and I failed in my first business after a year of continuous effort, I also faced failure in my second joint business and I closed my third business from At the beginning of 2019, I launched it, in my third attempt, this time we are working collaboratively in the form of a freelance acceleration center in the field of digital marketing, this time with a correct attitude and drawing the target map of the WebAvand Accelerator, it decides the teenagers and elites of the virtual space. Attract and prepare for the business market individually Make a group. to be continued ...

| Educational | |
|-----------------|--|
| DBA | Student of professional doctorate in business, University of Management, Tehran University, 2022 |
| Masters | Positive psychology of Isfahan University of Education 2022 |
| Master's degree | Computer network engineering, design and implementation, Imam Sadegh Scientific and Applied University/2012-2014 |
| associates' | Computer software orientation - Khorasan Azad University, Natanz branch/2004-2006 |
| degree | |

| ho | nors | | |
|----|---|---------------|-----------------------------|
| R | Rank name and honor | year of honor | Certificate Provider Center |
| 1 | Winning the first place in the technology | 2009 | |
| | competition #1 | | Isfahan Science and |
| 2 | Winning first place in technology competition | 2011 | Technology Town |
| | #3 | | |
| 3 | Cooperation and membership in the technology | 2019 | Anjoman Daneshbonyan |
| | committee | | |
| 4 | Member of the Board | 2019 | Anjoman Nokhbegan |
| | | | NajafAbad |







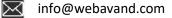
Hamid Salavati CV Page 2 Of 5

In the name of **God Almighty**



| | | 1 | |
|--|--|--|--|
| teaching place | Name of Course | Year | |
| Eidepardazan Amouzesh Co | Digital Marketing education | 2016 | |
| Rayan Pardaz Chista Co | Website Design & CEO Digital Marketing | 2018 | |
| | Education LDP for Teenager | 1 | |
| accelerator Webayand Co | Digital Marketing(Metaverse&elementor) | 2019 | |
| | Disc behavior Trainer | 2013 | |
| | Clifton strength Trainer | | |
| - | | 2019 | |
| - | and principles of team building | | |
| Business Excellence Project - Isfahan Chamber of Commerce | Disc-style team building | 2019 | |
| Entrepreneurial event of Startup Netting Borujen | Business model canvas training workshop | 2020 | |
| Khaneh Javan - Teachers' Entrepreneurship Project | Disc-style team building training workshop | 2020 | |
| Radpa social entrepreneurship event - education | Workshop to learn about business opportunities in cyber space | 2020 | |
| | · · · | 202 | |
| Istahan Municipal Youth House | the audience | 2020 | |
| | Website design training with WordPress | | |
| Metaco Company | UI & UX Elementor | 202 | |
| | Basic SEO training | | |
| | Workshop - Xmind | | |
| Cara teenager event – Cultural Recreation | Individual development program workshop with disc | 2021 | |
| Organization of Isfahan Municipality | behavioral models | | |
| <u> </u> | Experiment Board workshop for business canvas | | |
| | Team building training workshop by disc behavioral | - | |
| Isfahan Startun Weekend event | | 202 | |
| | | | |
| <u> </u> | | | |
| • | | 202 | |
| | | | |
| | | 202 | |
| | pattern | | |
| | Zero to hundred canvas business workshop | 202 | |
| | Behavioral workshop with disc approach for Mehrestan | | |
| - | | 202 | |
| | | | |
| The Land of Ancient Tales Institute | | 202 | |
| | | | |
| Darkob Industrial Group | | 202 | |
| | | | |
| Isfahan Refinery | and heads to improve organizational communication | 202 | |
| | with the disc approach | | |
| School of Economics | Teaching entrepreneurship and economics for students | 202 | |
| | | | |
| | Rayan Pardaz Chista Coaccelerator Webavand CoSamiya Technical and Vocational UniversityBusiness Excellence Project - Isfahan Chamber of CommerceEntrepreneurial event of Startup Netting BorujenKhaneh Javan - Teachers' Entrepreneurship ProjectRadpa social entrepreneurship event - educationIsfahan Municipal Youth HouseMetaco CompanyCara teenager event - Cultural Recreation Organization of Isfahan MunicipalityIsfahan Startup Weekend eventManagers of Isfahan Housing Bank branchesEducational project of Ishraq Creative Industries CentersIsfahan Professional Technical Organization Business SchoolThe event of the development of a coach's professional path (Meherstan)The Land of Ancient Tales InstituteDarkob Industrial GroupIsfahan Refinery | Rayan Pardaz Chista CoWebsite Design & CEO Digital Marketingaccelerator Webavand CoEducation LDP for Teenager Digital Marketing(Metaverse&elementor) Disc behavior Trainer Clifton strength TrainerSamiya Technical and Vocational UniversityTraining workshop on team building by disc/research and principles of team buildingBusiness Excellence Project - Isfahan Chamber of CommerceDisc-style team buildingBusiness Excellence Project - Isfahan Chamber of Startup Netting BorujenBusiness model canvas training workshopRadpa social entrepreneurship ProjectDisc-style team building training workshopRadpa social entrepreneurship projectDisc-style team building training workshopRadpa social entrepreneurship ProjectDisc-style team building training workshopMetaco CompanyBehaviorism and the method of producing content for the audienceMetaco CompanyUI & UX Elementor Basic SEO trainingIsfahan Startup Weekend eventTeam building training workshop pid tic behavioral Talent recognition training workshop by disc behavioral Talent recognition training wo | |







Hamid Salavati CV Page 3 Of 5

In the name of God Almighty



| Me | ntoring experiences | | | |
|----|--|------|--|--|
| R | The name of the place of consultation | Year | | |
| 1 | Startup Weekend Hamkheir | 2019 | | |
| 2 | Startup Weekend of the World Entrepreneurship Week | 2019 | | |
| 3 | Yazd University Games Startup Weekend | 2020 | | |
| 4 | Startup Networking Park Science and Technology Borujen | 2020 | | |
| 5 | Isfahan Chamber of Commerce Business Ecosystem Consultants Center | 2020 | | |
| 6 | Digital Marketing Mentor of Isfahan Municipal Youth House 2020 | | | |
| 7 | Isfahan Chamber of Commerce Business Excellence Center | | | |
| 8 | Redpa Youth Entrepreneurship Project | 2020 | | |
| 9 | Startup weekend of top minded teenagers | 2020 | | |
| 10 | Kara's Youth Startup Weekend event | 2021 | | |
| 11 | Khwarazmi festival of teenagers and young people | 2021 | | |
| 12 | Yazd Technical and Vocational University startup event from ideation to commercialization | 2021 | | |
| 13 | Arbitration of the business event affiliated with the Education Department of Isfahan province | 2021 | | |

Executive Responsibilities

| R | Name of responsibility | | | | |
|----|---|-------------|--|--|--|
| 1 | CEO of Webavand Accelerator | | | | |
| 2 | Digital Marketing Consultant of Darkob Automotive Industrial Group | 2021 - 2022 | | | |
| 3 | Secretary of the Advisory Commission of Isfahan Computer Trade Union Organization | 2021 | | | |
| 4 | Secretary of the Information Technology Committee of the Association of Knowledge-Based Companies | 2018-2019 | | | |
| 5 | Tavan 7 project mentor and facilitator | | | | |
| 6 | Digital marketing evaluator of the Center of Excellence in Commerce Festival, Isfahan Chamber of Commerce | | | | |
| 7 | Digital Marketing Manager of Chista Company | | | | |
| 8 | Digital Marketing Manager of Idepardazan Amouzesh | | | | |
| 9 | Information and communication technology employee of Isfahan science and research town | 2016-2017 | | | |
| 10 | Responsible for Science and Technology Parks and Growth Centers Office | | | | |
| 11 | Responsible for ASPA Award side exhibition committee 20 | | | | |
| 12 | Responsible for the exhibition committee of Sheikh Bahai National Technology Festival 200 | | | | |

| R | Program name | Venue/Teacher's Name | Year |
|----|--|---|-------|
| 1 | Expression techniques and verbal intelligence workshop | Three percent school - Mr. Sadeghlou | 2021 |
| 2 | Designing a mind map (Mind Map) | | 2021 |
| 3 | Cognitive therapy workshop with Ellis approach | Chater Mehrabani Counseling Center - Mr. Dr. Aghaei | 2021 |
| 4 | Emotional intelligence recognition workshop | Sinai talent and business clinic Mr. Tafarshi | 2021 |
| 5 | Workshop on recognizing strengths with Clifton's approach | Sinai talent and business clinic Mr. Tafarshi | 2021 |
| 6 | Ellis cognitive therapy workshop | Chater Mehrabani Institute - Dr. Aghaei | 2021 |
| 7 | Behavior analysis workshop against TA | University of Education and Quranic Sciences - Dr. Safavi | 2021 |
| 8 | Workshop on identifying strengths and finding talent with Clifton's approach | Sinai talent and business clinic | 2020 |
| 9 | Behavioral workshop with schema therapy style | Reha-Khanam Dr. Shaaban Counseling Center | 2019 |
| 10 | Behavioral workshop with the universal disk method | Tehran University of Entrepreneurship - Dr. Tafarshi | 2019 |
| 11 | Business model canvas workshop | | |
| 12 | Negotiation Techniques | | |
| 13 | Strategic thinking techniques in knowledge-based companies | Scientific and research town of Isfahan | 2008- |
| 14 | Team Building (team building) | | 2019 |
| 15 | The body language | 1 | |
| 16 | CRM | 1 | |

 \bowtie



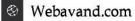
Hamid Salavati CV Page 4 Of 5

In the name of God Almighty

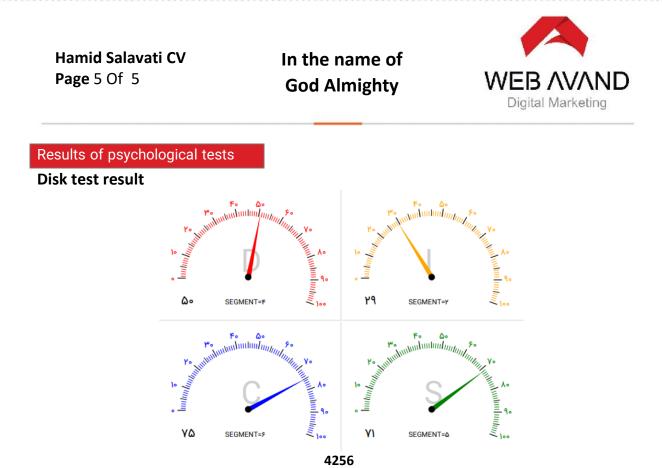


| untary activities | | |
|---|--|--|
| Name of the activity | | |
| Member of the founding board of Dostan Mehraban charity (supporter of children with poor care) | | |
| Member of the founding board and inspector of the Board of Directors of Mehr Star Cottage Association | | |
| (care center for abused children) | | |
| Co-founder of Isfahan Scientific and Research Town Mehr Foundation | | |
| The founder of Qarz-ul-Hosna Fund, the health vow of Imam Zaman (A.J.). | | |
| Digital marketing mentor in Nazr Danesh campaign | | |
| Member of the commission of Nasr Isfahan Organization Consultants Club | | |
| | | |

| Ready to cooperate on | | | ate on |
|-----------------------|----------------------|--------|---|
| | | R | The name of the capabilities |
| and mentorship | Entrepreneurship | 1 | Mentoring and judging projects in entrepreneurial and competitive events (Khwarizmi-Startup Weekend-Idea Show-Idea Cup, etc.) |
| mei | pre | 2 | Facilitator for Startup Weekend and startup grants for small business |
| nto | ner | 3 | Setting up acceleration centers and collaboration space |
| rship | ırship | 4 | Holding discussion panels and startup training with the focus of experience transfer |
| | + | 1 | Adolescent Personal Development Program |
| reenager | | 2 | 200 games to detect intelligence and behavior based on Disc and Gardner's method |
| <u>a</u> | 5 | 3 | Talent identification and adolescent behavioral map based on Clifton's model |
| | | 1 | Behaviorism with a global disc approach (techniques of team building, negotiation and persuasion) |
| | | 2 | Knowing the strengths and weaknesses with Clifton's approach |
| | Psychology | 3 | Verbal intelligence and expression technique with behavioral and personality approaches |
| | | 4 | Mental map and how to use its rules in (lecture-teaching-individual planning, etc.) |
| Ed | | 5 | Methods of negotiation and persuasion with modality personality approach |
| Education | | 6 | Emotional intelligence and its impact on organizational growth |
| ion | Digital marketing | 7 | Principles and basics of digital marketing based on the MEM model |
| | | 8 | Methods of content production with the attitude of behaviorism and personality |
| | | 9 | Website design in accordance with UI&UX principles with WordPress |
| | 90 | 10 | Familiarity with SEO principles and site optimization methods |
| | Ē | 11 | Getting to know the pure business canvas, creativity, experiment board |
| | trepre hip | 12 | Familiarity with creative techniques along with playing various games |
| | Entrepreneurs hip | 13 | Feasibility of the market with the experiment board method |
| | | 14 | How to design a PowerPoint presentation to present to investors |
| н | | 1 | Website design with WordPress (corporate-store-educational) |
| marketing | Digital | 2 | Development and improvement of the site in the field of digital marketing |
| eting | a | 3 4 | Content creation and SEO content production |
| | | | Admin and Instagram page and developing strategy |



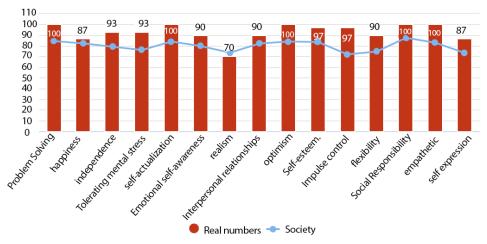




The result of the emotional intelligence test

The percentage of the fifteen indicators of emotional intelligence

Percentage chart of emotional intelligence indicators and comparison with the society average



Clifton test results

