#### Hamid Salavati CV Page 1 Of 5

## In the name of **God Almighty**



Personal				
Name	Hamid Salavati	Diploma	Master's degree in positive psychology	E
Date of birth	1986/09/13	place of birth	Esfahan	
marital status	married	Phone Call	+989131686657	
Personal website	Salavati.id.ir	Address	No235, Alekhojand St, Parvin St, Isfahan, Iran	-
Company website	Webavand.com	Email	hamidsalavaty@yahoo.com	

#### Social Media

LinkedIn	In/hamidsalavati	Pinterest	hamid_salavatei	YouTube	<u>HamidSalavati</u>
Facebook	<u>Hamid.salavatei</u>	profile	<u>hamidsalavaty</u>	Virgool	<u>@hamidsalavaty</u>
instagram	<u>Hamid_salavatei</u>	twitter	<u>hamidsalavaty</u>		

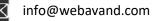
#### About me

In 1988, I started my first work experience in the startup community in the science and research town of Isfahan, and along the way, I got to know various experiences of startups and many training courses, and after 10 years, I left the employee space and developed my skills. In addition to the knowledge of website design, I was able to enter a new chapter with the topic of mentoring in the field of business planning and human resources development, and I specialized in this field with various organizations such as the Chamber of Commerce, Isfahan Municipality and companies. I started privately... I started a new business and I failed in my first business after a year of continuous effort, I also faced failure in my second joint business and I closed my third business from At the beginning of 2019, I launched it, in my third attempt, this time we are working collaboratively in the form of a freelance acceleration center in the field of digital marketing, this time with a correct attitude and drawing the target map of the WebAvand Accelerator, it decides the teenagers and elites of the virtual space. Attract and prepare for the business market individually Make a group. to be continued ...

Educational	
DBA	Student of professional doctorate in business, University of Management, Tehran University, 2022
Masters	Positive psychology of Isfahan University of Education 2022
Master's degree	Computer network engineering, design and implementation, Imam Sadegh Scientific and Applied University/2012-2014
associates'	Computer software orientation - Khorasan Azad University, Natanz branch/2004-2006
degree	

ho	nors		
R	Rank name and honor	year of honor	Certificate Provider Center
1	Winning the first place in the technology	2009	
	competition #1		Isfahan Science and
2	Winning first place in technology competition	2011	Technology Town
	#3		
3	Cooperation and membership in the technology	2019	Anjoman Daneshbonyan
	committee		
4	Member of the Board	2019	Anjoman Nokhbegan
			NajafAbad







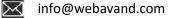
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## In the name of **God Almighty**



		1	
teaching place	Name of Course	Year	
Eidepardazan Amouzesh Co	Digital Marketing education	2016	
Rayan Pardaz Chista Co	Website Design & CEO Digital Marketing	2018	
	Education LDP for Teenager	1	
accelerator Webayand Co	Digital Marketing(Metaverse&elementor)	2019	
	Disc behavior Trainer	2013	
	Clifton strength Trainer		
-		2019	
-	and principles of team building		
Business Excellence Project - Isfahan Chamber of Commerce	Disc-style team building	2019	
Entrepreneurial event of Startup Netting Borujen	Business model canvas training workshop	2020	
Khaneh Javan - Teachers' Entrepreneurship Project	Disc-style team building training workshop	2020	
Radpa social entrepreneurship event - education	Workshop to learn about business opportunities in cyber space	2020	
	· · ·	202	
Istahan Municipal Youth House	the audience	2020	
	Website design training with WordPress		
Metaco Company	UI & UX Elementor	202	
	Basic SEO training		
	Workshop - Xmind		
Cara teenager event – Cultural Recreation	Individual development program workshop with disc	2021	
Organization of Isfahan Municipality	behavioral models		
<u> </u>	Experiment Board workshop for business canvas		
	Team building training workshop by disc behavioral	-	
Isfahan Startun Weekend event		202	
<u> </u>			
•		202	
		202	
	pattern		
	Zero to hundred canvas business workshop	202	
	Behavioral workshop with disc approach for Mehrestan		
-		202	
The Land of Ancient Tales Institute		202	
Darkob Industrial Group		202	
Isfahan Refinery	and heads to improve organizational communication	202	
	with the disc approach		
School of Economics	Teaching entrepreneurship and economics for students	202	
	Rayan Pardaz Chista Coaccelerator Webavand CoSamiya Technical and Vocational UniversityBusiness Excellence Project - Isfahan Chamber of CommerceEntrepreneurial event of Startup Netting BorujenKhaneh Javan - Teachers' Entrepreneurship ProjectRadpa social entrepreneurship event - educationIsfahan Municipal Youth HouseMetaco CompanyCara teenager event - Cultural Recreation Organization of Isfahan MunicipalityIsfahan Startup Weekend eventManagers of Isfahan Housing Bank branchesEducational project of Ishraq Creative Industries CentersIsfahan Professional Technical Organization Business SchoolThe event of the development of a coach's professional path (Meherstan)The Land of Ancient Tales InstituteDarkob Industrial GroupIsfahan Refinery	Rayan Pardaz Chista CoWebsite Design & CEO Digital Marketingaccelerator Webavand CoEducation LDP for Teenager Digital Marketing(Metaverse&elementor) Disc behavior Trainer Clifton strength TrainerSamiya Technical and Vocational UniversityTraining workshop on team building by disc/research and principles of team buildingBusiness Excellence Project - Isfahan Chamber of CommerceDisc-style team buildingBusiness Excellence Project - Isfahan Chamber of Startup Netting BorujenBusiness model canvas training workshopRadpa social entrepreneurship ProjectDisc-style team building training workshopRadpa social entrepreneurship projectDisc-style team building training workshopRadpa social entrepreneurship ProjectDisc-style team building training workshopMetaco CompanyBehaviorism and the method of producing content for the audienceMetaco CompanyUI & UX Elementor Basic SEO trainingIsfahan Startup Weekend eventTeam building training workshop pid tic behavioral Talent recognition training workshop by disc behavioral Talent recognition training wo	







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# In the name of God Almighty



Me	ntoring experiences			
R	The name of the place of consultation	Year		
1	Startup Weekend Hamkheir	2019		
2	Startup Weekend of the World Entrepreneurship Week	2019		
3	Yazd University Games Startup Weekend	2020		
4	Startup Networking Park Science and Technology Borujen	2020		
5	Isfahan Chamber of Commerce Business Ecosystem Consultants Center	2020		
6	Digital Marketing Mentor of Isfahan Municipal Youth House 2020			
7	Isfahan Chamber of Commerce Business Excellence Center			
8	Redpa Youth Entrepreneurship Project	2020		
9	Startup weekend of top minded teenagers	2020		
10	Kara's Youth Startup Weekend event	2021		
11	Khwarazmi festival of teenagers and young people	2021		
12	Yazd Technical and Vocational University startup event from ideation to commercialization	2021		
13	Arbitration of the business event affiliated with the Education Department of Isfahan province	2021		

#### Executive Responsibilities

R	Name of responsibility				
1	CEO of Webavand Accelerator				
2	Digital Marketing Consultant of Darkob Automotive Industrial Group	2021 - 2022			
3	Secretary of the Advisory Commission of Isfahan Computer Trade Union Organization	2021			
4	Secretary of the Information Technology Committee of the Association of Knowledge-Based Companies	2018-2019			
5	Tavan 7 project mentor and facilitator				
6	Digital marketing evaluator of the Center of Excellence in Commerce Festival, Isfahan Chamber of Commerce				
7	Digital Marketing Manager of Chista Company				
8	Digital Marketing Manager of Idepardazan Amouzesh				
9	Information and communication technology employee of Isfahan science and research town	2016-2017			
10	Responsible for Science and Technology Parks and Growth Centers Office				
11	Responsible for ASPA Award side exhibition committee 20				
12	Responsible for the exhibition committee of Sheikh Bahai National Technology Festival 200				

R	Program name	Venue/Teacher's Name	Year
1	Expression techniques and verbal intelligence workshop	Three percent school - Mr. Sadeghlou	2021
2	Designing a mind map (Mind Map)		2021
3	Cognitive therapy workshop with Ellis approach	Chater Mehrabani Counseling Center - Mr. Dr. Aghaei	2021
4	Emotional intelligence recognition workshop	Sinai talent and business clinic Mr. Tafarshi	2021
5	Workshop on recognizing strengths with Clifton's approach	Sinai talent and business clinic Mr. Tafarshi	2021
6	Ellis cognitive therapy workshop	Chater Mehrabani Institute - Dr. Aghaei	2021
7	Behavior analysis workshop against TA	University of Education and Quranic Sciences - Dr. Safavi	2021
8	Workshop on identifying strengths and finding talent with Clifton's approach	Sinai talent and business clinic	2020
9	Behavioral workshop with schema therapy style	Reha-Khanam Dr. Shaaban Counseling Center	2019
10	Behavioral workshop with the universal disk method	Tehran University of Entrepreneurship - Dr. Tafarshi	2019
11	Business model canvas workshop		
12	Negotiation Techniques		
13	Strategic thinking techniques in knowledge-based companies	Scientific and research town of Isfahan	2008-
14	Team Building ( team building)		2019
15	The body language	1	
16	CRM	1	

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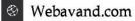
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## In the name of God Almighty

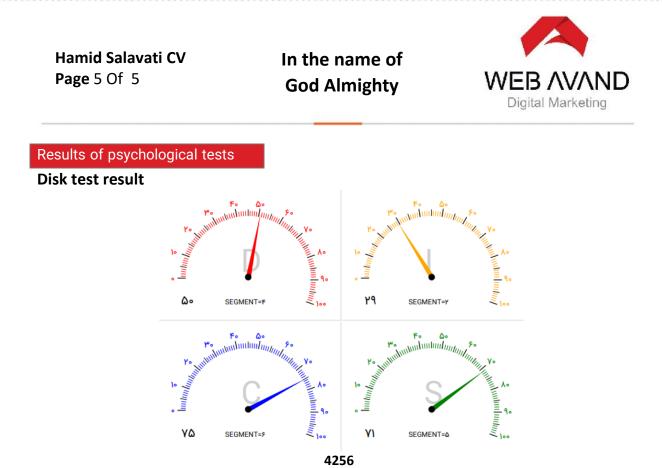


untary activities		
Name of the activity		
Member of the founding board of Dostan Mehraban charity (supporter of children with poor care)		
Member of the founding board and inspector of the Board of Directors of Mehr Star Cottage Association		
(care center for abused children)		
Co-founder of Isfahan Scientific and Research Town Mehr Foundation		
The founder of Qarz-ul-Hosna Fund, the health vow of Imam Zaman (A.J.).		
Digital marketing mentor in Nazr Danesh campaign		
Member of the commission of Nasr Isfahan Organization Consultants Club		

Ready to cooperate on			ate on
		R	The name of the capabilities
and mentorship	Entrepreneurship	1	Mentoring and judging projects in entrepreneurial and competitive events (Khwarizmi-Startup Weekend-Idea Show-Idea Cup, etc.)
mei	pre	2	Facilitator for Startup Weekend and startup grants for small business
nto	ner	3	Setting up acceleration centers and collaboration space
rship	ırship	4	Holding discussion panels and startup training with the focus of experience transfer
	+	1	Adolescent Personal Development Program
reenager		2	200 games to detect intelligence and behavior based on Disc and Gardner's method
<u>a</u>	5	3	Talent identification and adolescent behavioral map based on Clifton's model
		1	Behaviorism with a global disc approach (techniques of team building, negotiation and persuasion)
		2	Knowing the strengths and weaknesses with Clifton's approach
	Psychology	3	Verbal intelligence and expression technique with behavioral and personality approaches
		4	Mental map and how to use its rules in (lecture-teaching-individual planning, etc.)
Ed		5	Methods of negotiation and persuasion with modality personality approach
Education		6	Emotional intelligence and its impact on organizational growth
ion	Digital marketing	7	Principles and basics of digital marketing based on the MEM model
		8	Methods of content production with the attitude of behaviorism and personality
		9	Website design in accordance with UI&UX principles with WordPress
	90	10	Familiarity with SEO principles and site optimization methods
	Ē	11	Getting to know the pure business canvas, creativity, experiment board
	trepre hip	12	Familiarity with creative techniques along with playing various games
	Entrepreneurs hip	13	Feasibility of the market with the experiment board method
		14	How to design a PowerPoint presentation to present to investors
н		1	Website design with WordPress (corporate-store-educational)
marketing	Digital	2	Development and improvement of the site in the field of digital marketing
eting	a	3 4	Content creation and SEO content production
			Admin and Instagram page and developing strategy



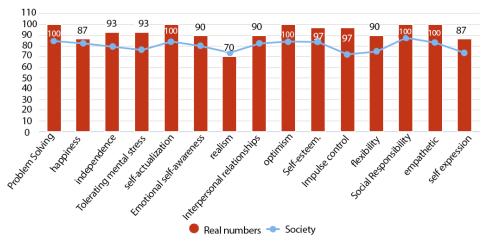




### The result of the emotional intelligence test

The percentage of the fifteen indicators of emotional intelligence

Percentage chart of emotional intelligence indicators and comparison with the society average



### **Clifton test results**

